

Copier Bid Analysis - November 29, 2016							
	Copier Price (3)	Quoted Price	Maintenance (price per copy for 5 years)	Total	Price / Copy		
VENDOR							
ABM	\$ 9,013	\$ 27,039	\$ 41,000.00	\$ 68,039	0.00410		
MARCO	\$ 7,370	\$ 22,110	\$ 38,000.00	\$ 60,110	0.00380	LOW BID	
SBM	\$ 10,483	\$ 31,449	\$ 60,000.00	\$ 91,449	0.00600		
Docu Pro Xerox				\$ -			
Average Number of Copies Per Year			2,000,000				
Five Year Estimated Total			10,000,000				

Dickinson Public School District #1
Copy Machine Bid Form

The Dickinson School Board reserves the right to reject any or all bids and to waive any irregularities whenever it is in the best interest of the school district. Bids may be mailed or delivered to Vince Reep, Assistant Superintendent, Dickinson Public School District #1, 444 4th St. West, Dickinson, ND, 58601. Bids will be opened at 11:00 am, Tuesday, November 29. Please contact me if you have any questions.

- | | | |
|---|--|-----------------------------|
| 1. Purchase copier base cost | Each: # <u>9013</u> | Total for 3 # <u>27,039</u> |
| 2. Finisher (if additional cost) | <u>Inc.</u> | |
| 3. Installation charge (if any) | <u>None</u> | |
| 4. 2/3 Hole Punch (if additional cost) | <u>Inc.</u> | |
| 5. Maintenance Agreement Base Rate | <u>\$0 include in cost per copy</u> | |
| 6. Inclusive maintenance rate (all but paper) | <u>.0041</u> (5 year rate locked) | |

Please provide names, addresses, and telephone numbers for references of two installations that are operating the equipment included in this bid that have volumes comparable to those at the Dickinson Public Schools.

	Reference #1	Reference #2
Contact Person	<u>Gary Wiltz</u>	
Business Name	<u>Killdeer Public School</u>	
Address	<u>161 High St NW</u>	
C/S/Z	<u>Killdeer ND 58640</u>	
Telephone Number	<u>701-764-5877</u>	

Bid Submitted By:

Mike Knuth

Authorize Signature

Mike Knuth Sales

Typed Name and Title

Advanced Business Methods
Vendor/Company Name

Additional Information:

Est. Total Volume for
New School 1,900,000 / yr

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- | | | |
|---|--|------------------------------------|
| 1. Purchase copier base cost | Each: <u>\$ 7,370.00</u> | Total for 3 <u>\$ 22,110.00</u> |
| 2. Finisher (if additional cost) | INCLUDED | |
| 3. Installation charge (if any) | NONE | |
| 4. 2/3 Hole Punch (if additional cost) | INCLUDED | |
| 5. Maintenance Agreement Base Rate
- combined volume for 3 copiers | <u>.0038</u> (2,000,000 / year = \$7,600.00) | |
| 6. Inclusive maintenance rate (all but paper) | <u>.0038</u> | <u>(5 year rate locked)</u> |

Please provide names, addresses, and telephone numbers for references of two installations that are operating the equipment included in this bid that have volumes comparable to those at the Dickinson Public Schools.

	Reference #1	Reference #2
Contact Person	<u>Nick Klemish</u>	<u>Mike Bitz</u>
Business Name	<u>Garrison Public School</u>	<u>Mandan Public School</u>
Address	<u>51 5th Ave NE</u>	<u>905 8th Ave NW</u>
C/S/Z	<u>Garrison, ND 58540</u>	<u>Mandan, ND 58554</u>
Telephone Number	<u>701-463-2818</u>	<u>701-663-9532</u>

Bid Submitted By:

Jeff Gab
 Authorize Signature

Jeff Gab, Technology Advisor
 Typed Name and Title

Marco Technologies, LLC
 Vendor/Company Name

Additional Information:

Quoted is the Konica Minolta bizhub 808 (80 ppm)

Dickinson Public School District #1
Copy Machine Bid Form

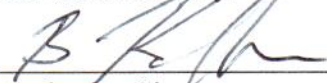
The Dickinson School Board reserves the right to reject any or all bids and to waive any irregularities whenever it is in the best interest of the school district. Bids may be mailed or delivered to Vince Reep, Assistant Superintendent, Dickinson Public School District #1, 444 4th St. West, Dickinson, ND, 58601. Bids will be opened at 11:00 am, Tuesday, November 29. Please contact me if you have any questions.

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|---|--------------------|--|
| 1. Purchase copier base cost | Each: \$ 10,483.00 | Total for 3 \$ 31,449.00 |
| 2. Finisher (if additional cost) | | <u>00.00</u> |
| 3. Installation charge (if any) | | <u>00.00</u> |
| 4. 2/3 Hole Punch (if additional cost) | | <u>00.00</u> |
| 5. Maintenance Agreement Base Rate | | <u>\$0 include in cost per copy</u> |
| 6. Inclusive maintenance rate (all but paper) | \$ 0.006 | (5 year rate locked) |

Please provide names, addresses, and telephone numbers for references of two installations that are operating the equipment included in this bid that have volumes comparable to those at the Dickinson Public Schools.

	Reference #1	Reference #2
Contact Person	<u>Jen Nettler</u>	<u>Elizabeth</u>
Business Name	<u>Baker Public Schools</u>	<u>Harding County Schools</u>
Address	<u></u>	<u></u>
C/S/Z	<u>Baker, MT 59313</u>	<u>Buffalo, SD 57720</u>
Telephone Number	<u>406-778-3329</u>	<u>605-375-3241</u>

Bid Submitted By:



 Authorize Signature

Burt Keltner, General Manager
 Typed Name and Title

Southwest Business Machines
 Vendor/Company Name
Kyocera Document Solutions

Additional Information:
 Southwest Business Machines
 564 23rd Avenue East
 Dickinson, ND 58601
 701-225-3213