

2018 NDSBA
**NEGOTIATIONS
SEMINAR**

EARLY BIRD SESSIONS
THURSDAY, FEBRUARY 8 - NO LUNCH SERVED

BARGAINING IN TIMES OF CHANGE
9:30 A.M. - NOON

This session will focus on changes in the tactics used by teachers' unions during negotiations, including the use of social media and other increasingly aggressive strategies, and how to be best prepared to deal with the change. The session will be presented by Andy Sever, Director of Labor Relations at the Montana School Boards Association.

TEACHER NONRENEWAL
1:00 - 4:00 P.M.

Amy De Kok, NDSBA Legal Counsel, will walk participants through teacher nonrenewal procedures and touch on the discharge process. The presentation will include:

- Evaluation of licensed personnel
- Nonrenewal procedures
- Performance nonrenewals
- First-year teacher nonrenewals
- RIF nonrenewals
- Resignation and contract breach
- Pros and cons of including extracurricular assignments in contract

FRIDAY, FEBRUARY 9

- TENTATIVE PROGRAM -

- 7:30 A.M. REGISTRATION
CONTINENTAL BREAKFAST
- 8:00 A.M. NEGOTIATIONS BASICS
This session is geared for first-time negotiators or those looking for a refresher.
- 9:15 A.M. STATE BUDGET UPDATE
- NEGOTIATIONS: WHERE WILL THE MONEY COME FROM?
- NEGOTIATING WITH NO NEW MONEY
- STRATEGIES FROM EXPERIENCED NEGOTIATORS - PANEL
- LUNCH (INCLUDED)
- PAYING BOTH SIDES OF TFFR
- SAFE WORKPLACE CLAUSES
- STRATEGIES FROM AN ATTORNEY NEGOTIATOR
- ND EDUCATION FACT FINDING AND LIFE AFTER IMPASSE
- INTERACTIVE Q&A
- 4:30 P.M. ADJOURN

MAIL REGISTRATION FORM AND PAYMENT TO:

**NDSBA
PO BOX 7128
BISMARCK, ND 58507-7128**

REGISTRATION OPTIONS



2018 NEGOTIATIONS SEMINAR

FEBRUARY 8-9, 2018

RAMKOTA HOTEL, BISMARCK
701-258-7700

PROGRAM	REGISTRATION CODE & COST
BARGAINING IN TIMES OF CHANGE 9:30 A.M. - NOON, THURSDAY, FEB. 8	BARG
ADVANCED REGISTRATION (BEFORE JAN. 29)	\$85
REGULAR (AFTER JAN. 29)	\$110
TEACHER NONRENEWAL 1:00 - 4:00 P.M., THURSDAY, FEB. 8	NONR
ADVANCED REGISTRATION (BEFORE JAN. 29)	\$100
REGULAR (AFTER JAN. 29)	\$125
NEGOTIATIONS SEMINAR FRIDAY, FEB. 9	NEGO
ADVANCED REGISTRATION (BEFORE JAN. 29)	\$140
REGULAR (AFTER JAN. 29)	\$165



2018 NDSBA NEGOTIATIONS SEMINAR REGISTRATION FORM

SCHOOL DISTRICT: _____ CONTACT PERSON: _____ EMAIL: _____

NAME OF REGISTRANT	TITLE (BdMem, Adm. or Bsmgr)	REGISTRATION CODE	AMOUNT PAID
TOTAL ENCLOSED:			

PAID registrations must be RECEIVED in our office by **January 29** to take advantage of the lower advanced registration fee.

CANCELLATIONS: Requests for refunds (less \$25 service fee per registrant) can be honored only if made IN WRITING and FAXED to NDSBA (701-258-7992) by noon on Monday, February 5, 2018. No e-mail cancellations will be accepted.